

Julio Guillermo Marquínez Martínís

Director of Public Financing

PROFILE

Finance executive with more than 20 years of experience across the public and private sectors, specialized in sovereign debt, infrastructure finance, and capital markets. His career combines the design and execution of large-scale financial operations, the financial leadership of public enterprises, and the structuring of infrastructure projects of national importance.

CURRENT POSITION

As Director of Public Financing since 2023, he manages the Republic's sovereign debt portfolio (exceeding US\$60 billion) and leads the country's financing strategy. His principal contributions include Panama's Medium-Term Debt Strategy 2025–2029, a currency-diversification and liability-management program that has reduced the cost of financing, and the development of the domestic capital market.

PROFESSIONAL BACKGROUND

Financial Advisor & Project Manager — MEF

· 2019–2023

Strategic financial advisory to the Ministry and decentralized public entities; board representation in public enterprises; structured Panama's first electronic contract with the World Bank.

Chief Financial Officer (CFO) — Metro de Panamá, S.A.

· 2015–2016

Financial leadership of the state-owned metro operator; asset management, investment financing, and relationships with commercial, investment, and multilateral banks.

Financial Advisor — Panama Metro Secretariat

· 2011–2014

Coordinated the financing of Panama Metro Line 1, the first metro system in Central America, with multilateral and international banking sources; participated in the corporate creation of the operating company.

Head of Middle / Front Office — Public Credit, MEF

· 2009–2011

Public debt planning and control; financial risk management; participated in Panama's inaugural Global Bond issuance and in road-infrastructure financing structures.

Financial Analyst — Superintendency of Banks of Panama

· 2009

Monitoring and supervision of institutions within the International Banking Center.

Quality Management & Restructuring — Térmica del Noreste, S.A. (TERNOR)

· 2003–2008

Organizational restructuring and implementation of the quality management system of a power-generation company operating thirteen plants, ensuring compliance with its power and capacity purchase agreement.

Planning Controller / Cost Analyst — Kraft Foods Panama

· 2001–2002

Production planning and cost analysis for operations in Panama, Costa Rica, and Colombia.

EDUCATION

International Master of Finance — Universidad Adolfo Ibáñez, Chile (2008)

Industrial Engineering — Technological University of Panama (2002)

Languages: Spanish · English · German