

ERNESTO A. NOIRAN G.

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EXECUTIVE SUMMARY

Professional leader, 11 years of multicultural experience on private and public project development and consulting in diverse sectors such as automation, hydrocarbon management, renewable energies and public policy development programs. Working in Panama and Mexico, knowledgeable in private and public financing through private equity funds and multilateral banking. Strongly analytical and problem-solving oriented. Passionate about innovation and creative solutions, recognized for team enabling and building things from scratch, seeking to further my professional career encouraging the continuous development of my organization, partnering with high performance professionals with the vision of improving myself to help those around me.

PROFESSIONAL EXPERIENCE

Ministry of Economy and Finance. Location: Panama City, Panama

Leading public institution for the creation of economic and social policies. Created to manage and provide the financial resources for government plans and programs, in search of the overall wellbeing of the Panamanian citizens.

Plans and Programs Coordinator

Mar-2021 - Present

- Evaluation, planning, coordination and execution of programs to be implemented by public institutions with external financing resources.
- Responsible for the analysis of projects assigned to the Public Financing Directory, for the identification of challenges and risks.
- Ministry counterpart for reimbursable operations and non-reimbursable technical assistances with multilateral development banks.
- Ministry liaison for rating agencies (S&P, Moody's, Fitch).
- Ministry delegate in different working groups for initiatives such as Energy transition, CO2 Market implementation, energy efficiency index committee, among others.

Main projects

- Global Program for the Support of Labor and the Social Fabric (460 million).
- Shared Risk Guarantee Program (300 million).
- Banking System Incentive Program (500 million).
- Institutional Structuring for Public-Private Partnership.
- Institutional Structuring for a National Guarantee Fund.

LIVESUN MEXICO. Location: Mexico City, Mexico

Development and Consultancy for Renewable Energy Projects. Established to ease the access to clean energy sources for small and medium manufacturers in Mexico.

Operations Manager (co-owner)

Dec-2018 to Dec-2020

- Responsible for the technical and economic development of renewable energy projects for SMES in a variety of industries (manufacturing, metallurgy, recycling, automotive, food, etc.).
- In charge of the creation and presentation of project proposals for net metering distributed generation systems.
- Strategic relationships management with private equity funds, suppliers, contractors and renewable energy associations.
- Responsible for the creation and continuous shaping of the lead generation strategy for potential clients, providing constant feedback, insights and ideas to the service provider, looking for a more cost-efficient prospect generation.
- Active role in education of kids and adults about sustainability through alliances with NGOs.

ATCO Mexico. Location: Mexico City, Mexico

Canadian Corporation with 6,000+ employees and \$22 billion in assets. It has grown to form a worldwide group of companies spread across several industries (Logistics, Infrastructure, Energy, etc.).

Innovation Consultancy (Internship)

Jan-2018 to Apr-2018

- Responsible for a specialized consultancy service, delivering a report with the investment opportunities in renewable energies and the future options for solar energy generation technologies accompanied by industrial energy storage systems.

EXPRESS SUPPLIERS INC. Location: Panama City, Panama

Engineering company specialized in the sales and installation of industrial equipment for the petrol industry. Operations all around the country for ground, maritime and aviation service companies.

Electromechanical Department Manager

Jan-2015 to Jul-2017

- Development and execution of hydrocarbon, automation and construction projects.
- Responsible for the delivery of turnkey projects for an amount of \$2,500,000, leading contractors' teams of up to 25 workers.
- In charge of the engineering design of projects and their operation and maintenance protocols.
- Supervision and coordination for the procurement of local and foreign project supplies and equipment.

Project Supervisor

Jan-2013 to Dec-2014

- Developed as a project supervisor for construction and electricity setups, keeping track of tasks, occupational safety and quality of the job delivered.
- Responsible for progress reports to the department manager.

ALDE S.A. Location: Panama City, Panama

Construction company

On site supervisor

Jun-2012 to Dec-2013

- General supervision of social interest housing construction (on site)

EDUCATION

MBA | ITESM - EGADE BUSINESS SCHOOL. Mexico City, Mexico.

2017-2018

B.S. Electromechanical Engineering | Universidad Tecnologica de Panama. Panama City, Panama.

2008-2013

REWARDS & OTHER EXPERIENCES

Public-Private Partnerships Certificate | CAF

2021

Project Management for Results (PM4R) Certificate | IADB

Excel Skills for Business | Macquarie University, Coursera

2020

Data Analysis for Decision Making | Tecnologico de Monterrey

Hult Prize Mexico Nationals | National Finals participant. Santa Fe, Mexico

2018

BMC Ed. 3 | Bloomberg LP, Mexico

Academic Merit Award | EGADE Business School Scholarship

2017

Other technical training

Hobbies

Art related and multicultural activities, photography and sports.